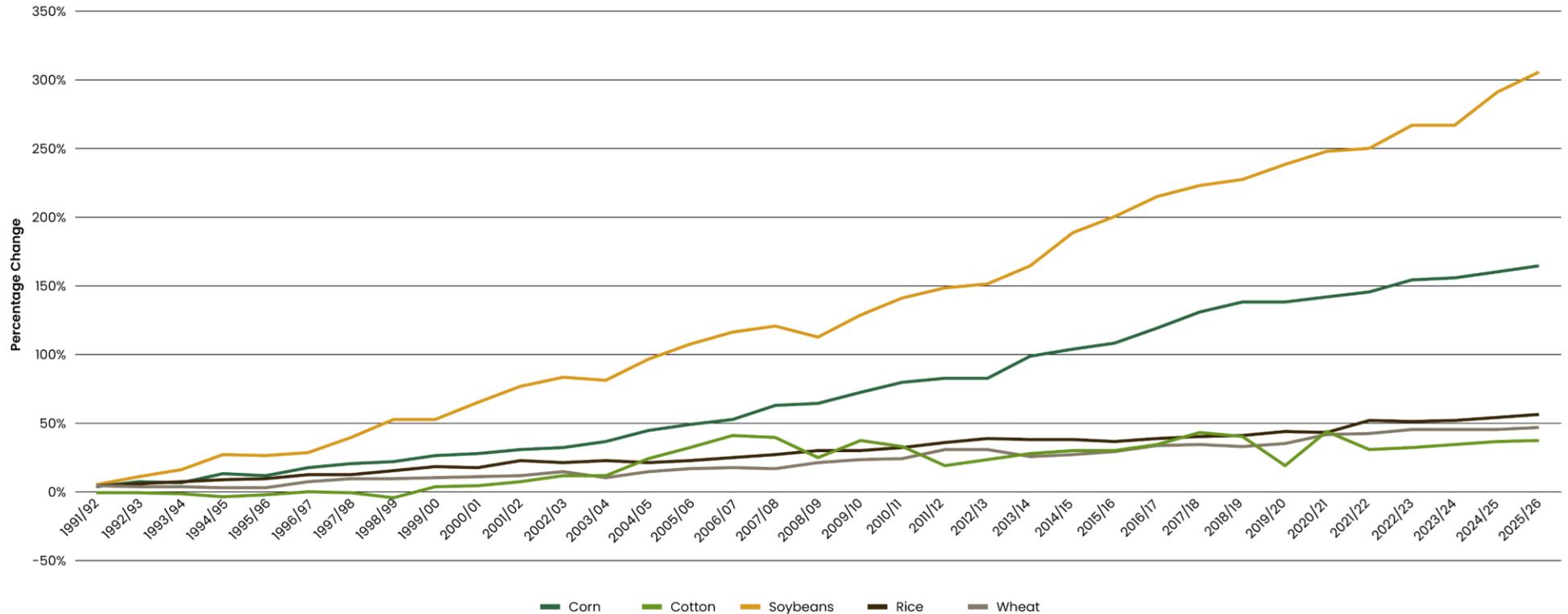


# Global Trade Isn't Dead

# Global Demand Growth For Corn, Cotton, Soybeans, Rice and Wheat

1990/91-2024/25 and USDA Forecast for 2025/26

- Soybeans Up 305%
- Corn Up 164%,
- Wheat Up Only by 56%



# Agricultural Trade Projections through 2034

**22%**

**Of all calories will  
cross international  
borders in the next  
decade**

OECD-FAO Agricultural Outlook 2025-2034

**5%**

**Annual GDP growth  
across low-income  
countries, driving  
demand**

USDA Agricultural Projections to 2034

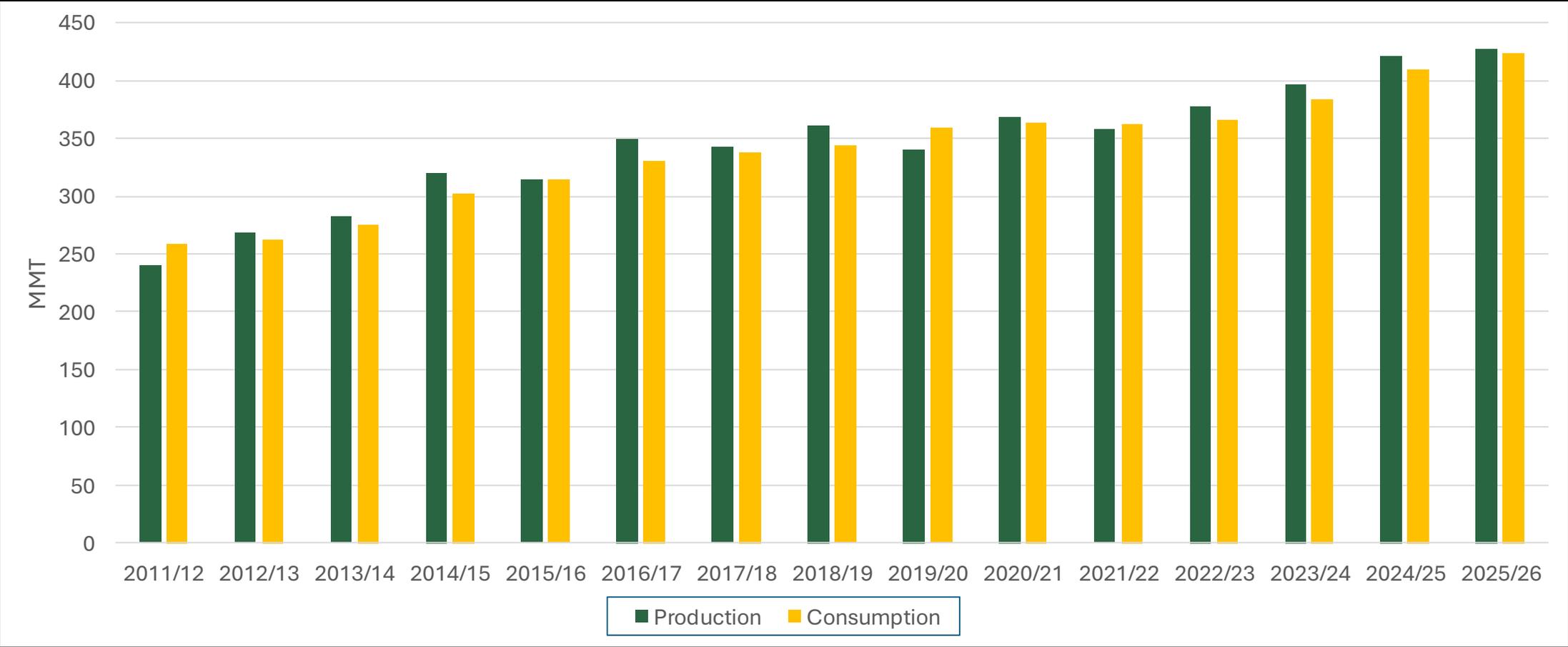
**634**

**Million global  
population growth by  
2034/35. Half of this  
growth will be in  
Africa**

USDA Agricultural Projections to 2034

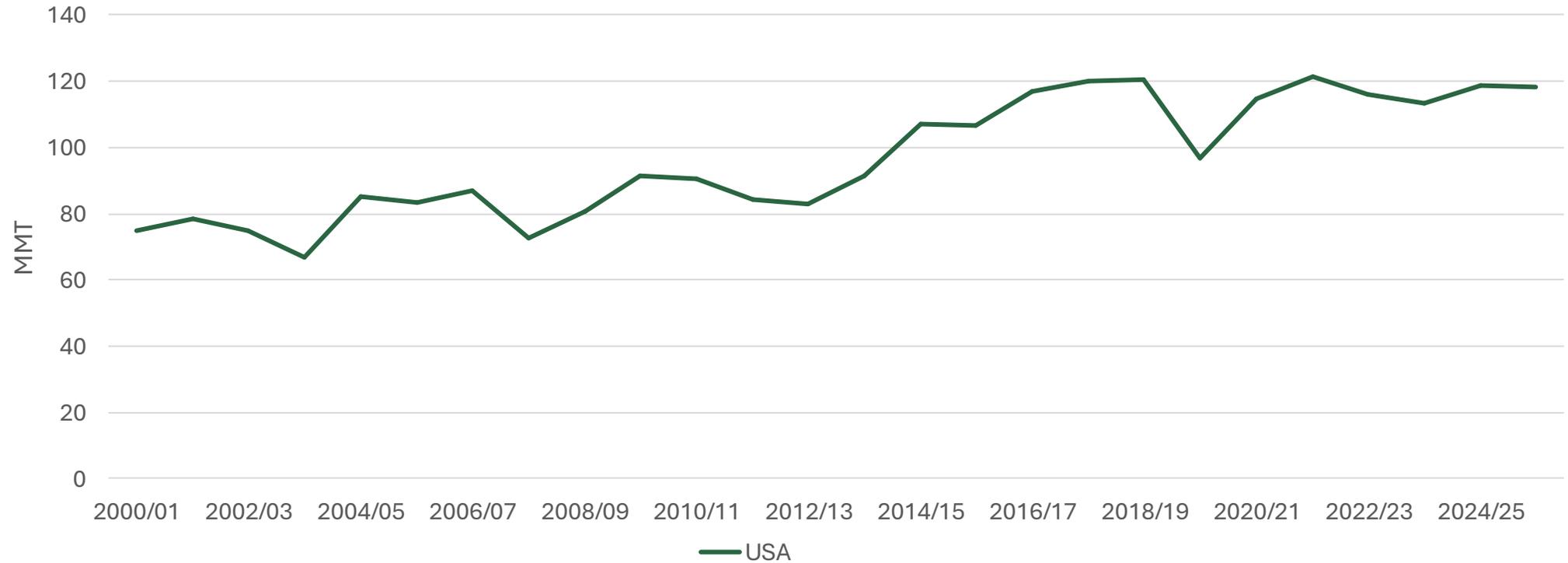
# Global Production/Consumption of Soy

2010/11 – 2023/24 and USDA Forecast for 2024/25 and 2025/26



# U.S. Soybean Production

2000/01 – 2025/26



# Agriculture's Resiliency in Conflict

# When Disruption Happens



# Black Sea Region 2022 - Wheat



# When Disruption Happens



# Patterns within Disruption

**Agriculture is highly resilient**

**Price signals accelerate recovery**

**Logistics matter as much as production**

**Rebounds don't always mean "return to normal"**

# Positioning Your Product's Resiliency

ALLIED



EXPORTER



# U.S. Soy Commitment

Consistent Supply of High Quality,  
Sustainable Soybeans and  
Soy Products

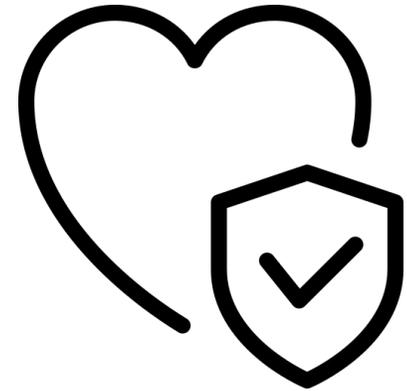
# High Quality In, High Quality Out



High Quality Protein



Skin Benefits



Heart Health

# Heart Health

*“Consuming 20–25 grams of isolated soybean protein from foods or beverages daily, as part of a healthy, balanced diet, contributes to heart health by supporting healthy cholesterol levels.”*

**Australia | New Zealand** | United States | Canada | Japan

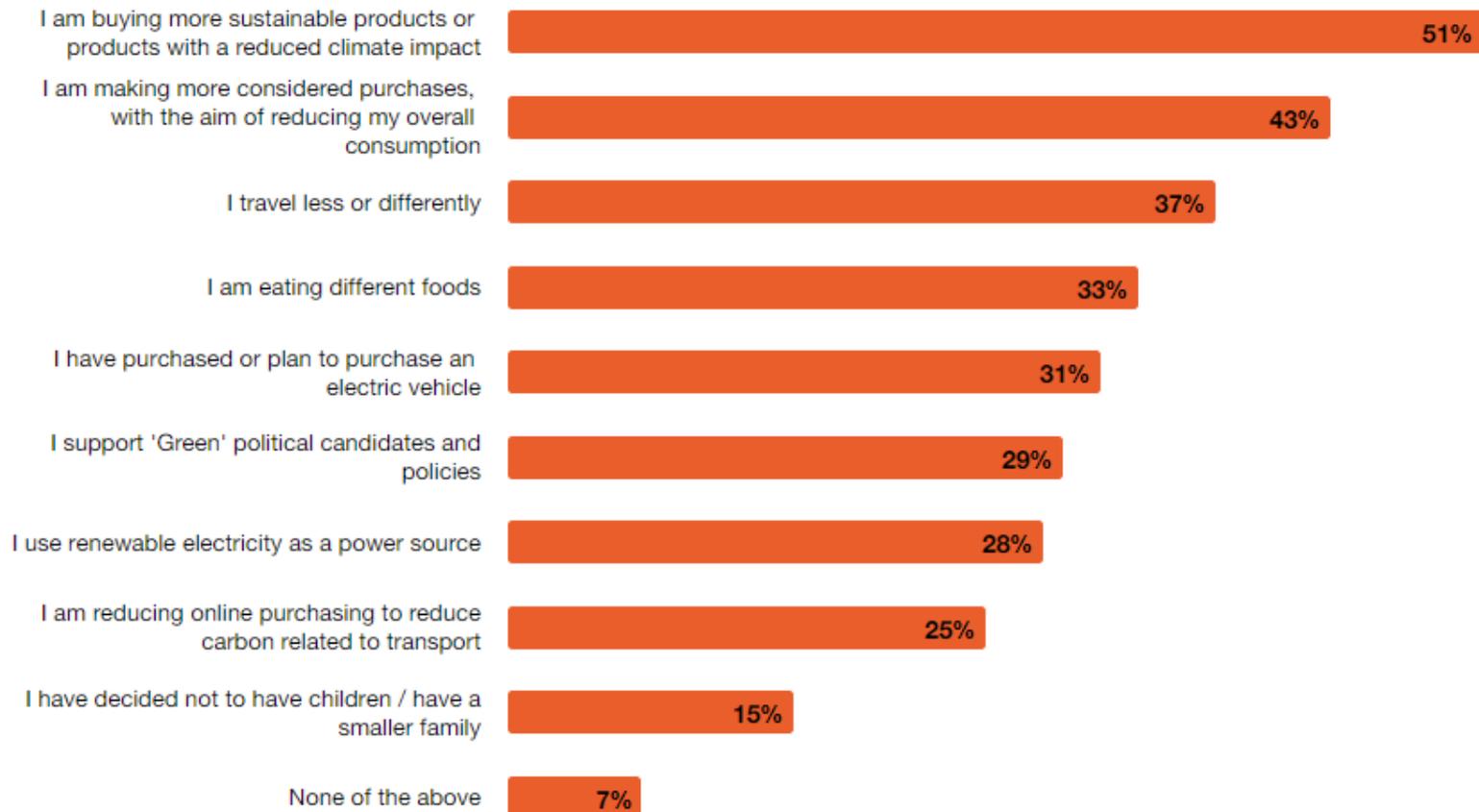
# SUSTAINABLE U.S. SOY®

- U.S. Trademark approved
  - 148 companies
  - 22 countries
  - 1,200+ products
- Differentiate U.S. Soy
  - Bags
  - Totes
  - Labels and more



## Half of Asia Pacific consumers are changing their purchasing habits to mitigate climate change, while 40% are being more mindful of overall consumption

**Question:** What actions or behaviours, if any, have you taken to reduce your impact on climate change?



# Tips to Navigate Uncertainty

## Forward Contract, Hedge Risk

*Contracting early allows you to:*

- Lock in your needs with US suppliers
- Hedge your risk
- Provide some level of price stability for your operation

## Lock In Premiums

*Negotiations start now:*

- Plan ahead
- Prices may go up, this allows you to lock in costs early

# Takeaways



Meeting demands through steady supply



Superior quality



Grown sustainably – lowest carbon footprint!



Here to help bridge relationships



**SSOY**